



Vikram Pradhan @vipradhan

The Co-Founder and President of SuiteStory, Vikram Pradhan is an experienced hotel revenue strategist with eleven years of experience in strategy, pricing and inventory management. Vikram achieved his Hospitality Management Degree from the Johnson and Wales University. Vikram also holds MBA degrees from London Business School and Columbia Business School through their Global MBA program

Professionally, Vikram Pradhan has dedicated his career to the hospitality industry starting in hotel operations with Hilton Hotels. Later, he entered the field of Revenue Management with Starwood Hotels & Resorts Worldwide, Inc. There he held key positions in revenue strategy and most recently led the Revenue Strategy team overseeing 600 hotels in the US, Canada and the Caribbean. He resigned from this position in June 2015 to concentrate fully on SuiteStory. Vikram's key areas of competence include revenue forecasting, pricing strategy, revenue analysis, property management, and yield management etc.

Dmitrii Beliakov @DBeliakov

A seasoned entrepreneur with 13 years of cross-industry CEO experience, Dmitrii Beliakov is the Co-Founder and CEO of SuiteStory. Dmitrii completed his Bachelors and Masters in Economics from RISEBA University in Latvia. Dmitrii also holds an MBA degree from London Business School and Columbia Business School's Global Executive MBA program.

In his long and rewarding career, Dmitrii has started several IT startups, latest of which is a maritime recruitment platform Crewplanet. This company grew from a tiny seed investment to a market leader in 10 years and still growing at double-digit rate. Having worked in the niche market of Maritime HR, he embarked on a new journey with SuiteStory in search of new challenges. A man with many skills, Dmitrii's core competencies are entrepreneurship, IT, big data, machine learning, project planning, product management, venture capital etc.